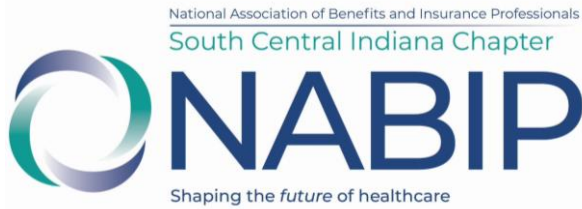


Platinum Certified 2024 / Pacesetter Award Winner 2023-24



October 2024 Issue 23 Volume 255

Mission Statement: *To prepare our members to best serve their communities and represent our industry through education, shared experiences, and motivation*

Next Meeting: Thursday, October 10th, 9:00 AM

*PREPARING FOR AEP, OEP
PANEL DISCUSSION
lead by*



Pam Evans



Carol Flispart



You don't know what you don't know... but you can LEARN.

**OUR
PREZ
SAYS...**



Hello fellow NABIP members!

What a great 911 Remembrance we had in Columbus! Larry did such a great job organizing and we had a good turnout including many former military personnel to present the Flag as well as a Gun salute. Always impressive. And the museum continues to grow with more exhibits.

Many of us are prepping for AEP and OEP while many are also working on the group renewal side which makes for a stressful time of the year. Our October meeting hopefully will relieve some stress in helping us understand some of the upcoming issues to master as well as gain knowledge in how others get it done. We have a ton of knowledge within our membership so come to the meeting and share your plans and tricks for this time of the year!

Please keep Greg Allen in your thoughts and prayers. I spoke with him last week and he is doing great but on a long road to recovery.

We will not be meeting as usual in November and December due to all being busy, but prepare for our Annual Luncheon in January when we celebrate with our Partners. Hope to see you then!

Charlie

Charlie Mayberry, NABIP/ South Central Indiana Chapter President

South Central *REVIEW* October 2024

**CHAPTER LEADERSHIP
2024-2025**

President: Charlie Mayberry	Immediate Past President: Charlie Mayberry
President Elect: Johnny Reliford	Secretary: Jessica Croquart
Treasurer: Andrea Bogard	Legislative: Larry Mayfield
Communications: Andrea Bogard	NABIP/Pac: Ky Yarling
ISAHU-Pac: Larry Mayfield	Professional Development: Libertie Villalpando
Awards/Vanguard: Jessica Croquart	Membership: Johnny Reliford
Retention: Greg Allen	Media Relations: Laura D'Antoni
Social Media: Jessica Croquart	Committee Assistants: Kaitynn Loy Christina McGinley

A Goal without a Plan is just a WISH.



NABIP/South
Central Chapter
Website:
NABIPSCI.org



NABIP – South
Central
Indiana Chapter



October 10th - AEP & OEP Panel Discussion

November & December - no meetings

January 9th - Celebration Luncheon

February 13 - Lora Mount, Elder Law Attorney

February 23-25, CAPITOL CONFERENCE (Washington, DC)

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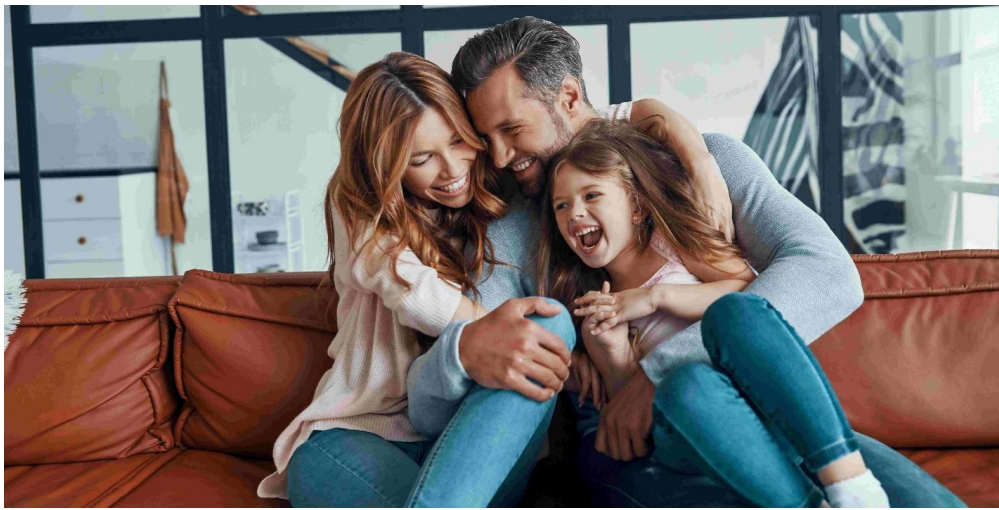


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Statistical claims and the #1 Marketplace Insurance statement are in reference to national on-exchange marketplace membership and based on national Ambetter data in conjunction with findings from Issuer Level Enrollment Data from CMS, State-Level Public Use File from CMS, Covered California Active Member Profile data, state insurance regulatory filings, and public financial filings.
Ambetter Health Insurance plans are underwritten by wholly owned subsidiaries of Centene, who is a Qualified Health Plan Issuers in Indiana. Centene and its wholly owned subsidiaries comply with applicable Federal Civil Rights Laws and do not discriminate on the basis of race, color, national origin, age, disability, or sex. This is a solicitation for insurance ©2024 Centene Corporation. All rights reserved. Additional information is available in the Evidence of Coverage. Ambetter Health Insurance is offered by Ambetter from MHS in the state of Indiana.

All financial records are available for review. Contact Andrea Bogard, Treasurer, at ABogardInsurance@yahoo.com. Copies of the By-Laws are available. Contact Jessica Croquart, Secretary, at Jessica.Croquart@SIHO.org



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- A variety of coverage options, including life, disability, and worksite plans, which cover critical illness and accident insurance.

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For more information, please contact your Anthem representative.

Anthem Blue Cross and Blue Shield is the trade name of Anthem Insurance Companies, Inc. Independent licensee of the Blue Cross and Blue Shield Association. Anthem is a registered trademark of Anthem Insurance Companies, Inc.

SOUTH CENTRAL INDIANA OCTOBER MEMBER ANNIVERSARIES

SCOTT ALLMAN - 2 YRS.
HANNAH BOARDMAN - 2 YRS.
LORI ROWAN - 2 YRS.
DAVID SHYMKUS - 28 YRS.
KY YARLING - 19 YRS.
DAVID DIONNE - 20 YRS.



Midwest Insurance Marketers of America

At *Midwest Insurance Marketers of America*, we strive to assist our Benefit Advisors in placing and maintaining their client customer base with the quality insurance carriers we represent.

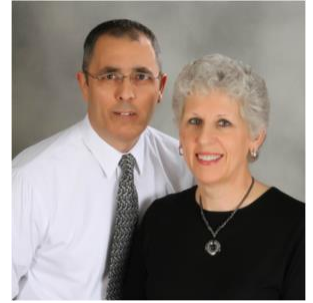
Since 1988, our agency has assisted Benefit Advisors in placing over 25,000 insurance policies throughout our Midwest service area. Our primary market has been major medical coverage for employer groups or individual families.

In the last decade, we have expanded our service into a full circle approach for our Benefit Advisor and their client customers. Not only offering quality health insurance coverage, but complete insurance protection for the Senior arena. We have established multiple levels of coverage through our full circle approach; **major medical, senior planning, and financial products.**

Phone: 317-328-0800



Jess & Sandra Carrasquillo (co-founders)



Jess and Sandra offer a full-service insurance agency that concentrates in the senior market.

We represent many of the top-rated insurance carriers when it comes to Medicare and provide our clients with plans that fit their individual needs. We take the time to explain all your options in a simple and concise manner. Our staff is available for assistance with questions, claims, and concerns. With over **20** years of experience, our philosophy has always been to treat you with respect and to provide our services with honesty and integrity.

No Pressure - No Obligation - Just Sound Advice

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September Charity of Choice:



Indiana University Southeast Supportive Services

Supportive Care Management Services are provided to our current students at no charge. Our Counselor/Care Manager is available to provide services and/or resources to students who may encounter needs that extend beyond the academic focus. These needs may be related to housing/homelessness, food insecurity, medication and medical insurance.

The South Eats Pantry is stocked with food and personal items for students in need, and students who are struggling financially due to unforeseen circumstances may be eligible for emergency grant funding.

Suggested by Carol Flispart

Have Medicare questions?
I have answers.

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Licensed Sales Representative
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Indianapolis, IN 46278
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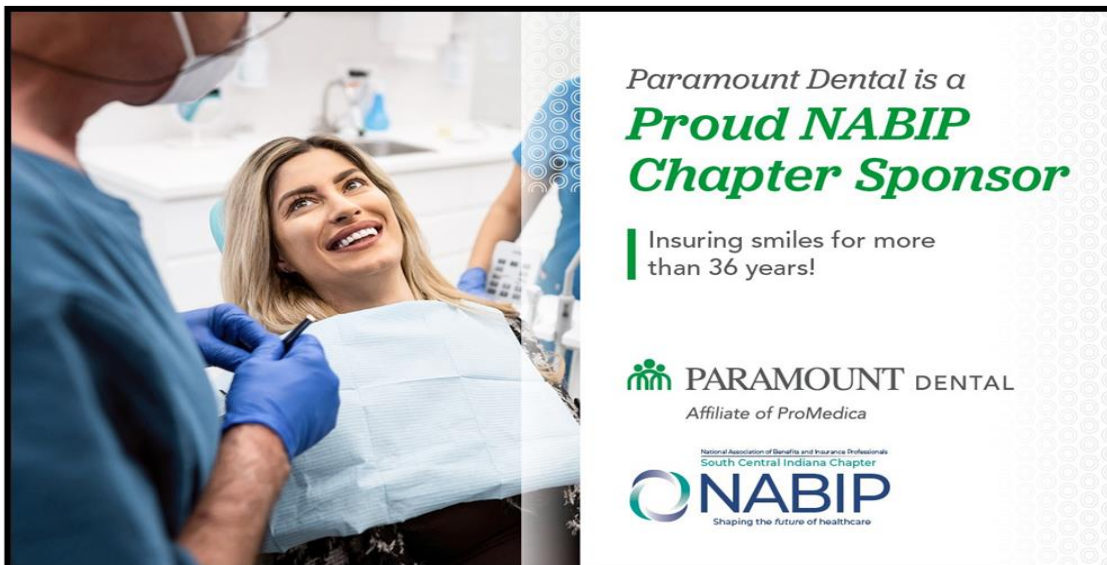
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PRESIDENT'S TRIPLE PROGRAM...

NABIP created the **President's Triple Crown Program** to recognize those members whose individual contributions help advance the association's mission. Like baseball's Triple Crown, it recognizes accomplishments in three key areas. However, while baseball's Triple Crown hasn't been won in years, NABIP's Triple Crown can be won every year by everyone of our members. To qualify for the Triple Crown, within the calendar year (01/01-12/31), a member must:

- **NABIP PAC:** Participate in \$12 x 12 draft program or \$150 annually
- **Membership:** Recruit two or more new members
- **Advocacy:** Use Operation Shout to send three or more messages

The advertisement is split into two sections. On the left is a photograph of a smiling woman in a dental chair, with a dentist in blue scrubs and a mask looking at her. On the right is a white text box with a decorative border of small circles. The text in the box reads: "Paramount Dental is a **Proud NABIP Chapter Sponsor**" in green. Below that, it says "Insuring smiles for more than 36 years!" in black. At the bottom, it features the "PARAMOUNT DENTAL" logo (a green icon of three people) and "Affiliate of ProMedica". Below that is the "NABIP" logo (a blue circle with a white 'N') and "National Association of Benefits and Insurance Professionals South Central Indiana Chapter" and "Shaping the future of healthcare".

October Collection Item:


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You are invited to our January 9th Celebration Luncheon!

Members, Friends, Partners Appreciation

FOOD FELLOWSHIP RELAXATION

Thursday, January 9, 2025 11:30 AM to 1:00 PM

*Mid-America Science Park
821 S. Lake Road South
Scottsburg, Indiana*





Our 2024 9/11 Remembrance Photos – Atterbury Bakalar Air Museum, Columbus



We continue to remember.